



## 2018 Eaton FLEX Reman Incentives for the US, Canada and Mexico

Effective only for Eaton ship-direct purchases after registration from 1-1-2018 through 12-31-2018

Eaton is pleased to announce two new FLEX Reman transmission incentive options for 2018:

1. **A growth incentive** that pays quarterly rebates to your business via Eaton Parts Certificates. Parts Certificates can be used to reduce your payables to your OEM or channel partner – they are used just like cash. The value of the parts certificates increase as you purchase more FLEX Reman units throughout the year, starting with your 10th FLEX Reman unit purchase. Direct-ship purchases only (PDC shipments do not qualify – except Mexico).

Incentive #1: FLEX Reman Growth Incentive	Incentive value per unit in this range
10-19 Reman units	\$250 per unit sold (starting with unit #10 through unit #19)
20-49 Reman units	\$350 per each unit (starting with unit #20 through unit #49)
50+ Reman units	\$450 per each unit starting with unit number 50

2. **A stocking incentive** that provides 1 no-charge FLEX Reman transmission for every 10 FLEX Reman transmissions that your location purchases over the course of the year. Capped at 200 units (up to 20 no-charge). Direct-ship purchases only (PDC shipments do not qualify – except Mexico).

<b>Incentive #2: FLEX Reman 10+1 Incentive</b>	Buy 10 Factory Reman units during the course of the year (per location / dealer code), get 1 no-charge Reman unit. No-charge unit may be a 13 or 18-Speed only if a minimum of 8 of the 10 units purchased are 13 or 18-Speed. Capped at up to 200 units purchased (up to 20-no-charge)
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Additional program information:

- Complete details regarding these incentives and the use of Parts Certificates (see page 2).
- In order to participate, simply fill out and send in the registration form.
- Once you've registered your location / dealer code, all FLEX Reman purchases will begin to qualify for the incentive you sign your location / dealer code up to participate in.
- To obtain your incentive, a proof of purchase form is required.

For questions regarding this or any Eaton products or programs, please contact your local Eaton Parts Solutions Manager.

**Eaton reserves the right to cancel or modify this promotion at any time.**

## FLEX Reman Incentive Program Details:

1. OEM Dealers and Independents in the USA, Canada and Mexico may participate.
  - a. Registration for each ship-to location (dealer code) is required.
  - b. After registering, all orders of FLEX Reman will count toward incentive #1 or incentive #2.
  - c. Orders prior to registration will not count toward incentives, unless authorized by Eaton.
  - d. Only Eaton direct-ship units qualify (PDC shipments to dealer / independents do not qualify).
    - i. Mexico PDC shipment will qualify
2. Proof of purchase form is required in order to obtain incentive.
  - a. Proof of purchase must include invoice from OEM, CCC or HME.
  - b. Invoices other than OEM, CCC or HME cannot be used. Dealer or independent invoices to independents or end users do not qualify.
3. Customers may participate in incentive #1 or incentive #2. Incentives #1 and #2 may not be combined, or with any other Eaton program or promotion, unless authorized in writing by Eaton.
4. All purchases must be shipped complete in calendar year 2018 in order to qualify.
5. Proof of purchases must be submitted no later than January 30<sup>th</sup>, 2019 in order to qualify.
6. FLEX Reman purchases for incentive #1 will count for each ship-to location or dealer group.
7. FLEX Reman purchases for incentive #2 will count for each ship-to location (1 dealer code) only.
8. Rebates for incentive #1 will be paid on a quarterly basis, within 30-days after the close of each quarter (by April 30, July 30, October 31 and January 31).
9. No-charge units for incentive #2 will be shipped within 30-days of receipt of OEM invoice.
10. Any disputes of incentives or no-charge units will be decided at the discretion of Eaton.
11. FLEX Reman participating part numbers are shown below:

### For the US and Mexico:

Standard Shift Bar Housing		Forward Shift Bar Housing	
Transmission Model Number	FLEX Part Number	Transmission Model Number	FLEX Part Number
FR-9210B	FR15210B-P	FRF-9210B	FRF15210B-P
FR-11210B		FRF-11210B	
FR-12210B		FRF-12210B	
FR-13210B		FRF-13210B	
FR-14210B		FRF-14210B	
FR-15210B		FRF-15210B	
FRO-11210C	FRO16210C-P FRO16210C-C	FROF-11210C	FROF16210C-P FROF16210C-C
FRO-12210C		FROF-12210C	
FRO-13210C		FROF-13210C	
FRO-14210C		FROF-14210C	
FRO-15210C		FROF-15210C	
FRO-16210C		FROF-16210C	
FRO-17210C	FRO18210C-P	FROF-17210C	FROF18210C-P
FRO-18210C		FROF-18210C	
RTLO-12713A	RTLO16713A-P	RTLOF-12713A	RTLOF16713A-P
RTLO-14713A		RTLOF-14713A	
RTLO-16713A		RTLOF-16713A	
RTLO-12913A	RTLO16913A-P	RTLOF-12913A	RTLOF16913A-P
RTLO-14913A		RTLOF-14913A	
RTLO-16913A		RTLOF-16913A	
RTLO-18913A	RTLO18913A-P	RTLOF-18913A	RTLOF18913A-P
RTLO-14718B		RTLOF-14718B	
RTLO-16718B	RTLO18718B-P	RTLOF-16718B	RTLOF18718B-P
RTLO-18718B		RTLOF-18718B	
RTLO-14918B	RTLO18918B-P	RTLOF-14918B	RTLOF18918B-P
RTLO-16918B		RTLOF-16918B	
RTLO-18918B		RTLOF-18918B	
RTLO-20918B	RTLO20918B-P	RTLOF-20918B	RTLOF20918B-P
RTO-14908LL	RTO16908LL-P	RTOF-14908LL	RTOF16908LL-P
RTO-16908LL		RTOF-16908LL	

### For Canada:

Standard Shift Bar Housing		Forward Shift Bar Housing	
Transmission Model Number	FLEX Reman Part Number	Transmission Model Number	FLEX Reman Part Number
FRO-11210C	FRO16210C-PCAN FRO16210C-CCAN	FROF-11210C	FROF16210C-PCAN FROF16210C-CCAN
FRO-12210C		FROF-12210C	
FRO-13210C		FROF-13210C	
FRO-14210C		FROF-14210C	
FRO-15210C		FROF-15210C	
FRO-16210C		FROF-16210C	
RTLO-12713A	RTLO16713A-PCAN	RTLOF-12713A	RTLOF16713A-PCAN
RTLO-14713A		RTLOF-14713A	
RTLO-16713A		RTLOF-16713A	
RTLO-12913A	RTLO16913A-PCAN	RTLOF-12913A	RTLOF16913A-PCAN
RTLO-14913A		RTLOF-14913A	
RTLO-16913A		RTLOF-16913A	
RTLO-18913A	RTLO18913A-PCAN	RTLOF-18913A	RTLOF18913A-PCAN
RTLO-14718B	RTLO18718B-PCAN	RTLOF-14718B	RTLOF18718B-PCAN
RTLO-16718B		RTLOF-16718B	
RTLO-18718B		RTLOF-18718B	
RTLO-14918B	RTLO18918B-PCAN	RTLOF-14918B	RTLOF18918B-PCAN
RTLO-16918B		RTLOF-16918B	
RTLO-18918B		RTLOF-18918B	
RTLO-20918B	RTLO20918B-PCAN	RTLOF-20918B	RTLOF20918B-PCAN
RTO-14908LL	RTO16908LL-PCAN	RTOF-14908LL	RTOF16908LL-PCAN
RTO-16908LL		RTOF-16908LL	

To use Eaton Parts Certificates, present the original parts certificate to your OEM or channel partner. The face value of the parts certificate will be credited toward your total invoice from your OEM or channel partner. Please be sure to retain a copy of your parts certificate in the event further reference is required.

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